

# Request for Qualifications: Questions & Answers

## Homebuyer Outreach, Awareness, and Education Services for the MassDREAMS Grant Program

- **Q: What are the data collection points requested?**
  
- A: Please complete [this excel sheet](#) using data and information from your organization's first-time homebuyer classes spanning the period of January 1, 2021 through June 30, 2022.
  - Organization Name
  - Total Number of Homebuyer Classes Offered
  - Total Number of Attendees
  - Total Number of Homebuyer Classes Offered In-Person
  - Total Number of Attendees (In-Person)
  - Total Number of Homebuyer Classes Offered Virtually
  - Total Number of Attendees (Virtual)
  - Number of Homebuyer Classes (English)
  - Number of Attendees (English)
  - Number of Homebuyer Classes (Spanish)
  - Number of Attendees (Spanish) Number of Homebuyer Classes (Portuguese)
  - Number of Attendees (Portuguese)
  - Number of Homebuyer Classes (Chinese)
  - Number of Attendees (Chinese)
  - Number of Homebuyer Classes (Khmer)
  - Number of Attendees (Khmer)
  - Number of Homebuyer Classes (Haitian Creole)
  - Number of Attendees (Haitian Creole)
  - Number of Homebuyer Classes (Russian)
  - Number of Attendees (Russian)
  - Total Number of Attendees from 29 ARPA Communities
  - Total Number of Attendees (White, non-Hispanic/Latinx)
  - Total Number of Attendees (Black, non-Hispanic/Latinx)
  - Total Number of Attendees (Hispanic/Latinx)
  - Total Number of Attendees (Asian)
  - Total Number of Attendees (Other race/ethnicity)
  - Total Number of Attendees >100% AMI
  - Total Number of Attendees 80-100% AMI
  - Total Number of Attendees 50-80% AMI
  - Total Number of Attendees <50% AMI

- **Q: Our agency has not been providing homeownership classes since COVID, but we are currently training a staff person to provide this service and expect this to be active during the time period of this funding opportunity. Would it be worthwhile for us to apply, considering our community is one of the ARPA priority geographic areas?**
- A: No. Qualified respondents need to provide a demonstrated recent ability to reach the intended target population.
- **Q: Our agency is a HUD-approved counseling agency but is not approved by CHAPA's Massachusetts Homeownership Collaborative. Are we still eligible to participate?**
- A: To be eligible to apply to this RFQ, organizations must already be an approved homebuyer education provider as defined by the Citizens' Housing and Planning Association's (CHAPA's) Massachusetts Homeownership Collaborative and/or by MassHousing.
- **Q: Our agency is not approved by CHAPA's Massachusetts Homeownership Collaborative or MassHousing, can we apply in partnership with a CHAPA approved organization?**
- A: No. To be eligible to apply to this RFQ, organizations must already be an approved homebuyer education provider as defined by the Citizens' Housing and Planning Association's (CHAPA's) Massachusetts Homeownership Collaborative and/or by MassHousing.