



HomeSafe Post Purchase Counseling & Education

Answers to submitted questions about MHP's Request for Qualifications

March 4, 2026

- 1. It states in the RFQ that "Curriculum consultation with MHP may be provided." Is this consultation available prior to proposal submission?**

Answer: The RFQ does not provide curriculum consultation prior to proposal submission. Any curriculum consultation would occur after provider selection and at MHP's discretion. Respondents should base their submissions solely on the requirements outlined in the RFQ.

- 2. For the post-purchase workshop compensation, will there be a different compensation breakdown for tech-based providers?**

Answer: We do not have a structured compensation breakdown for tech-based providers and will evaluate proposals that include a tech-based approach comprehensively - including an evaluation of their proposed compensation model.

- 3. How and where will tech-based providers be able to promote the workshop to MHP borrowers?**

Answer: Tech-based providers, if selected, will be able to promote the workshop as part of our HomeSafe program statewide. All HomeSafe providers are given regular reports with the contact information (name, address, phone number, and email address) of recent purchasers for the purposes of marketing HomeSafe classes.

- 4. Is there a certain goal MHP is looking to reach for completion percentages of the post-purchase workshops for their borrowers?**

Answer: Our goal is for every recent ONE Mortgage homebuyer to complete post-purchase education within six (6) months of closing on their home.

5. What are approved tech-based platforms we could integrate into our programming?

Answer: MHP has not approved any tech-based platforms prior to issuing this RFQ. Through this process we are exploring whether or not there are any platforms that we may be able to incorporate into our programming.

6. Regarding 3 references with similar education contracts... do you mean post purchase specifically or experience facilitating educational programming for their organization in general?

Answer: Respondents should seek the most relevant references available to them. We expect this to vary by respondent.

7. Are there any time (hours) limits for each topic?

Answer: The HomeSafe workshop must be a minimum of six (6) total hours in length. The RFQ does not establish minimum or maximum hour requirements for individual curriculum topics. Providers may determine how time is allocated across topics, provided all required curriculum components are fully covered.

8. Can we invite guest speakers to present the topics?

Answer: Guest speakers may be included in a supplemental role, provided that all required HomeSafe curriculum content is delivered by qualified facilitators who meet the certification and credential requirements outlined in the RFQ. Providers remain responsible for ensuring full compliance with all program standards.

9. Do we need to issue a certificate to the attendees after completing the class?

Answer: Yes. If selected as a HomeSafe post-purchase education partner by MHP, providers must issue a certificate of completion that specifically notes adherence to MHP's HomeSafe Program requirements.