

> Kevin Maguire Oxbow Partners Developer /Development Consultant

> > **Developers Perspective**

- 1. Big Fan of Community Preservation Act
- 2. Initial Town Meeting Vote is a Sign of Community Values
- 3. Communities become Investors not just Stakeholders
- 4. Annual Town Meeting Votes Keep CPC Accountable



Kevin Maguire Oxbow Partners Developer /Development Consultant

Developers Perspective

Today's Focus:

5. Proactive Community Preservation Committee can be Strategic Partner that drives an initiative forward at critical junctures

> MHP Housing Institute June 15, 2016



Kevin Maguire Oxbow Partners Developer /Development Consultant

Developers Perspective

Community Housing Initiative

- 1985 Private Land Donated to Town to Support Housing for Workforce Residents
- 2001 Town Meeting Approves CPA
- 2010 Housing Authority Issues RFP for Affordable Housing on Behalf of Town
- 2010 Developer Selected
- 2011 Town Meeting Approves \$750k to Support Pre-Development Efforts
- 2012 Town Meeting Approves \$990k to Support Phase 1 Roads/Infrastructure

Comprehensive Permit Approved by Zoning Board of Appeals

MHP Housing Institute June 15, 2016



Kevin Maguire Oxbow Partners Developer /Development Consultant

Developers Perspective

Development Risk: Challenge of Different Town Boards Having Different Objectives/Styles

- **Facilitate Creation of Needed Housing Resource
- **Safeguard the Integrity of Town / Make Sure Effort Does Not Fail

Development Comes to an Impasse:

- **Zoning Requires All Funds in Place Prior to Start of Infrastructure
- **CPA Clearly States: NO MORE SUPPORT UNTIL SOMETHING DONE



Kevin Maguire Oxbow Partners Developer /Development Consultant

Developers Perspective

Best Practice

Community Preservation Committee More Than Just Local Board Recommending Funding

**Understand Zoning/Financing Catch 22

**Attend Zoning Meetings to Reiterate Support for Project

**Strategic Allocation/Timing of Funds to Help Leverage State \$\$

**Direct Assistance with FinCom/Pre-Town Meeting Approvals



Best Practice

Community Preservation Act

Best Practices for the Creation of Affordable Housing

Kevin Maguire Oxbow Partners Developer /Development Consultant

Developers Perspective

Community Preservation Committee

More Than Just Local Board Recommending Funding **Understand Zoning/Financing Catch 22 **Attend Zoning Meetings to Reiterate Support for Project **Strategic Allocation/Timing of Funds to Help Leverage State \$\$ **Direct Assistance with FinCom/Pre-Town Meeting Approvals

Community Preservation Committee acting as Joint Venture Partner

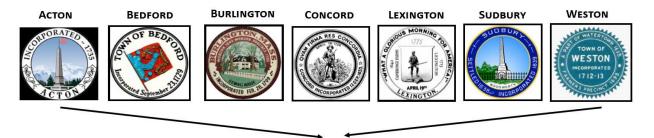
USING THE COMMUNITY PRESERVATION ACT FOR AFFORDABLE HOUSING

Housing Institute, June 15, 2016

Elizabeth Rust, Regional Housing Services Office

RHSO Introduction

REGIONAL HOUSING SERVICES OFFICE, ESTABLISHED 2011



Member Towns receive housing services for an annual fee per Inter- Municipal Agreement:

- Monitoring
- Inventory Management
- Program Administration
- Assessment Valuations
- Local Support, Website
- Regional Collaboration

 Town of Concord

 Lead Community

RHSO Personnel deliver services through Lead Community. Membership Fee covers all staffing, and administrative expenses, such as accounting, office support, mail, technology, etc

Member Town Statistics (FY16)				
	Housing Units	Restricted Units	Restricted	SHI%
	Units	Units	Ownership	
Acton	8,475	552	55	6.51%
Bedford	5,322	974	52	18.30%
Burlington	9,627	1008	59	10.47%
Concord	6,852	718	69	10.48%
Lexington	11,946	1337	13	11.19%
Sudbury	5,921	357	36	6.03%
Weston	3,952	149	27	3.77%
	52,095	5,095	311	9.78%
Housing Institute June 15 2016				

Housing Institute, June 15, 2016

WWW.RHSOhousing.org





CPA funds can be used for the acquisition, creation, preservation and support of community housing

The RHSO communities make active use of CPA funds for advancing affordable housing

- Acton (2002, 1.5%)
- Bedford (2001, 3.0%)
- Concord (2004, 1.5%)
- Lexington (2006, 3.0%)
- Sudbury (2002, 3.0%)
- Weston (2001, 3.0%)



Regional Housing Services Office



Serving Acton, Bedford, Burlington, Concord, Lexington, Sudbury and Weston



Lalli Woods, Concord Concord Housing Development Corporation (CHDC) Mixed Income Units



<u>Maynard Road Homes, Sudbury</u> Sudbury Housing Trust Community Negotiation



<u>Warren Avenue, Weston</u> Weston Municipal Housing Trust Town as Developer



Regional Housing Services Office

Convert Units

Serving Acton, Bedford, Burlington, Concord, Lexington, Sudbury and Weston



Home Preservation Program, Sudbury Sudbury Housing Trust 'Convert' market rate homes, ownership



<u>Scattered Site Rental, Lexington</u> <u>LexHAB</u> 'Convert' market rate homes, rental



Regional Housing Services Office

Serving Acton, Bedford, Burlington, Concord, Lexington, Sudbury and Weston

Fund Units



Habitat For Humanity, Bedford Bedford Housing Trust \$75k Per Unit, ownership



<u>447 Concord Road, Bedford</u> Bedford Housing Trust \$700k, 12 affordable rental





Funding local projects with CPA builds 'community'

Increases support

Shows performance on the funds

- Learning from success stories and best practices increases effectiveness
 - Creates repeatable projects and programs

Contact Info

Elizabeth Rust, Director

Regional Housing Services Office

141 Keyes Road

Concord MA 01742

Email: Liz@RHSOhousing.org

Tel: (978) 287-1090

www.RHSOhousing.org

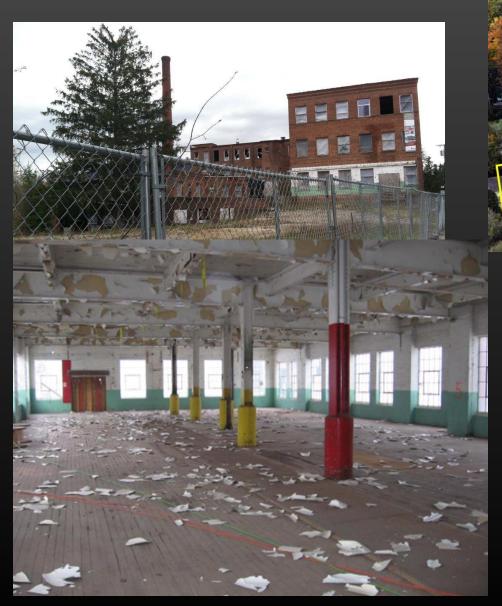
CPA Funded Housing in Williamstown





- 61 Condominiums in historic "core" mill buildings.
- **21 New Construction** Townhomes on riverbank.
- **Reserved area for mixed use** development.
- **CPA funding secured 13** moderate income units, public river walk, historic facades and smokestack.

• Pre Development









Timeline, Cable Mills

- 1873 A. Loop & Company opens original building as twine mill.
- 1936 Facility is purchased by Cornish Wire, employs over 500 by 1950.
- 1996 Electrical Cable manufacturing on Water Street ceases
- Late 1990s Tripod Inc., and other "dot com" start ups occupy building as an incubator.
- Early 2000s Complex purchased by Kuehn Development.
- 2004 Zoning Board approves Comprehensive Permit for mill conversion.
- 2005 Site remediation, historic building remediation, and building demolitions occur.
- 2006 Robert Kuehn passes, Kuehn Development is liquidated, work stops.
- 2006 Mitchell Properties purchases site, 40B financing model is no longer sustainable.
- 2007 Mitchell Properties works with Town to secure a zoning overlay and CPA funding
- 2007 Annual Town Meeting approves \$1.5 Million in CPA funding and Zoning Overlay. CPA funding grants the town a river walk with public access, historical preservation easements on the buildings and smokestack, 13 moderate income units.
- 2008 Financial Crisis halts progress.
- 2009 CPA releases \$167,538.50 of historic preservation fund for building stabilization.
- 2010 2013 Pre sales fail to generate construction funding, project is transitioned to a initial 5 year term as rentals.
- 2014 Project transitioned to Traggorth Companies, Zoning & Wetland Permits renewed, CPA grants amended.
- Nov 14 Aug 16 Phase 1 (Historic Mill) construction.
- May 2016 First Units Occupied, Ribbon Cutting held.



Post Development













Church Corner Apartments





8 Apartments (6 in Church 2 in Rectory), Moderate Income Restricted. **Permanent Affordability Restriction held by Town.** Funded by \$1.2 million in CPA funding, remainder through private sources. Total cost, \$480,000 purchase price, \$1.8 million construction. Permitted under Ch. 40B Local Initiative Project.

Highland Woods



40 Units, replacement housing for Spruces Mobile Home Park. \$250,000 in CPA funding, \$2.6 Million in other town funding. **Developed under a** partnership between **Berkshire Housing &** Women's Institute. Total cost, \$12.6 Million, other sources include low income tax credits, **CDBG**



Affordable Housing Trust



- The trust is funded through CPA funds awarded by town meeting — \$75,000 in 2016, 2015, & 2014, \$200,000 in 2013 and \$200,000 in 2012, the year the trust was created.

The Richard L. DeMayo Mortgage Assistance Program provided grants of \$15,000 each to low income families looking to purchase homes in Williamstown. So far 5 grants of total \$75,000 have been given.

In addition the DeMayo Assistance Program the trust has awarded \$150,000 toward the Highland Woods senior housing project and spent \$190,000 earlier this year to acquire two unimproved building lots. The trust also, in December 2012, spent \$6,850 to partner with the town's Affordable Housing Committee to fund two studies, a housing needs assessment and an engineering study of the town-owned Lowry property.

Thank You!

Andrew Groff, AICP Community Development Director & Town Planner Town of Williamstown (413) 458-9344 or agroff@williamstownma.gov

